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Banking House Corner 9th and Main Sts.

TOBACCO EXHIBIT  
AT THE STATE FAIR

(Continued From First Page.)

Influence in its benefit to the leaf tobacco industry in the Old Dominion.

Sixteen Tobacco Classes.  
Exhibits in the tobacco section are grouped in sixteen classes, with a total of fifty-eight cash premiums, the aggregate of the prizes offered for tobacco approximating \$1,800.

For sun-cured tobacco there are two classes—wrappers and fillers—in each of which four cash premiums are offered. First, \$65; second, \$40; third, \$20; fourth, \$5.

For brights there are three classes—wrappers, cutters and fillers, with four cash premiums in each class. First, \$30; second, \$20; third, \$10; fourth, \$5.

For stemming there are three classes—olive stemming, brown stemming and brown slip—with four cash premiums in each class. First, \$40; second, \$25; third, \$15; fourth, \$5.

For Burley there are two classes—white and red—each with four premiums. First, \$50; second, \$30; third, \$15; fourth, \$5.

In these ten classes exhibitors are required to forward but one sample, any grade, weighing not less than five nor more than eight pounds.

The \$10 distributed in forty cash prizes in the above ten classes is a splendid inducement to growers to send to the fair samples of these tobaccos for competition in the respective grades.

Sweet Aired Tobacco Crops.

Special premiums to the amount of \$600 cash are offered for sweet aired

tobacco crops. In this competition the fifteen counties in the State richest in yield are grouped in five classes, three counties to each class, as follows:

Class. Counties.  
122. Amelia, Chesterfield, Dinwiddie.  
123. Campbell, Appomattox, Charlottesville.

124. Lunenburg, Nottoway, Prince Edward.

125. Buckingham, Cumberland, Powhatan.

126. Amherst, Bedford, Nelson.

Two cash premiums are offered in each class: First, \$75; second, \$25.

There are also four cash extra prizes, each of \$25, for the best crops grown in any of the foregoing counties, not receiving one of the above ten premiums.

Crops for this competition are to be represented by three samples, weighing not less than five nor more than eight pounds each—one sample long leaf, one sample short leaf and one sample lugs.

The grouping of the counties in classes gives a special incentive to exhibitors and will afford an interesting comparison of the crops in each district. Special attention will be given to the effective arrangement of each class.

Burley Crop Specials.

The burley crop, which is of such great importance in the Richmond market, and to which so many growers in Virginia are devoting careful attention and are achieving most successful results, receives prominent recognition this year.

R. A. Patterson Tobacco Company offer a burley crop special of \$100 in cash, divided in three prizes: First, \$50; second, \$30; third, \$20.

Larus & Bros. Company offer a handsome top buggy or runabout for the best crop of Virginia burley.

In competing for these special prizes

the exhibitors are to be represented by three samples—one bright leaf, one red leaf, one bright trash (or lug)—each sample to weigh not less than five nor more than eight pounds.

The exhibits in the burley class are expected to be the largest ever assembled and to awaken Statewide interest in the cultivation of this leaf, for which the rich Virginia soils are so peculiarly adapted.

Entries Now Received.

Entries in the tobacco section of the fair products department must be filed with the general manager of the State Fair of Virginia, Mutual Building, Richmond, on or before Saturday, September 17, 1910, and all exhibits must be in place, ready for inspection, by 9 A. M. Tuesday, October 4.

Exhibitors can enter as many classes as they choose—one or more. All samples of tobacco sent to the fair for exhibition will remain the property of the exhibitor and can be sold after the fair. Tobacco growers are invited to co-operate in making this section of the fair as impressive by sending in their entries as early as possible. There is no charge for entering exhibits. Entry blanks and the premium list of the fair can be had free of cost by sending a postal card immediately to Mark R. Lloyd, general manager of the Virginia State Fair Association, Richmond, Va.

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Mutual Building,

Richmond, - - - - - Virginia.

REAL ESTATE AND  
BUILDING NEWS

(Continued From First Page.)

outlook for fall trade, which is always good in Richmond.

Herbert Funsten, of the firm of Elam & Funsten, was among the men who had smiles and smiles only with which to greet inquiry as to the outlook for real estate matters. He thinks sales are as large and prices are as good as they ought to be expected at this season of the year.

Amos & Poindexter report good sales of farm acreage, as well as West End property, but give no particulars. Richardson & Crutchfield look for a big fall business, and in the meantime they last week closed up a number of deals that have been hanging fire for some time.

Connelly & Co. had a little memorandum that showed some business for the past week, but was a good outlook for this week and other early weeks of the autumn season.

Numbers of real estate dealers are looking on the optimistic side of things and have the figures to prove that their optimism is well founded, founded on legitimate, sound business. The outlook that bears every mark of solidity, with none of the speculative features that sometimes mar what the old stagers love to talk about as "solid business."

Norwood Comes in Limestone.

The agents who handle suburban properties, as well as those who make a specialty of the kind of business, feel greatly encouraged by the week's transactions. One of them says that the big success of "Norwood," the new addition to Barton Heights, that has been developed, and only two weeks ago was put on the market by J. B. Swartwout, the owner of the beautiful suburban residence adjoining, has been very encouraging. Four of the new residences built by Mr. Swartwout have already been sold, to be occupied by the purchasers.

The entire North Avenue front of this new subdivision has been sold, including ten of the large residence lots. Negotiations now on hand are expected during the next week or ten days to clean up all the other new houses that are in the course of construction in "Norwood." For a fledgling "Norwood" has had a wonderful success, and it deserves it. All of the houses that are being built there are up to date.

Ginter Park.

A visit to Ginter Park during the past few days has convinced an observer that there is a big business building line in that suburb, and there is considerable development in other lines going on there at this time. The east side of Seminary Avenue from Walton to Laburnum Avenues is to be paved with a granolithic sidewalk, there being four residences now under construction on that block alone. The roadbed east of the Chesapeake Bay line and adjoining the Ginter Park lots fronting on Brook Road is being improved by the building of a gravel road, which is costing over \$3,000, the work being done by the Lewis Ginter Land and Improvement Company for the benefit of the lots fronting on that avenue.

The residences of Fritz Will, Jno. A. Lancaster and Geo. H. Whitfield, south of the seminary, are making rapid strides towards completion, and the finishing touches are now being made on the handsome residences of C. S. Fensom, S. H. Wilkinson, Charles G. Taylor, Jr., F. W. Duke, Dr. Irvin B. Smith and J. E. Nickell, north of the seminary. A number of other houses are under construction on Hawthorn and Noble Avenues, in all about twenty homes being now under construction in this suburb. A visit to the waterworks discloses the fact that the new 15,000-gallon tank is now about completed, and that the waterworks have a storage capacity in the three tanks of about 140,000 gallons, that amount being ample for the present and future growth of the park. W. D. Stuart is one of the recent purchasers of a lot on Seminary Avenue.

Over the River.

From over the river come all kinds of good reports, all the way from Bon Air via Forest Hill Park through Washington Heights and Washington Ward, to the river. From the river farther out there is Bensley Village.

In this delightful suburb everything is moving forward. Two more handsome homes are now in course of construction, the Yacht Club building is almost completed, and it is expected that three of the recent purchasers of lots in the village will soon commence building. One of the features of Bensley is that almost without exception every lot purchased has been purchased as a home site.

There is an almost entire absence of the speculator who buys a lot and waits for the improvement of the adjoining lot to reap a profit, and every week shows an added popularity with Richmond people of the idea of large acreage lots on wide open streets, against those sold by the front foot, where the only protection against crowding is the purchase of a number of lots.

Notes by the Wayside.

Green & Redd, prominent real estate agents, will about the first of October, move their offices from Main and Twelfth Streets to Eighth and Franklin, where they have leased for a term of years a handsome new building, and furnish all the room needed for their immense business.

The Real Estate Corporation, with offices now located on Ely Street, will, about September 15, move into new offices at 28 North Eighth Street.

It is reported on the streets that a big real estate firm is soon to open branch offices in Washington Ward.

A well-known citizen, who recently bought a home in the Forest Hill section, has become so pleased with the location that he is said to have rarely ever shows up in the city before 11 o'clock in the morning.

The Eighth Street real estate agents are thinking about forming a "real estate exchange," that is, so one of them reports.

NEW TOWN GETS  
ON VIRGINIA'S MAP

(Continued From First Page.)

mills and other timber consuming plants are to follow, and in time furniture factories, for it is understood this is to be a wood-working town, the best of the raw material being right at hand.

Now, as inducements to new settlers to engage in business, "give-away" lots will be commenced on September 6. Barrow and his small army of clerks and agents will be on hand to show to visitors the locations of the lots and to actually give away the same. That is to say, if a man or a company or a firm wants to locate here and run a box factory he will be given a site not only for a factory, but for a residence site for himself and other residence sites for employees who propose to build houses on them.

The same rule will apply to men and firms desiring to engage in any kind of business that is likely to pay here. For ten days at least, from September 6 to September 25, all persons desiring to this plan. Other inducements to settlers and town-builders will be offered. Inducements that are unusual, and that men of small means as well as large means can well take time to look into and to thoroughly investigate.

Nature's Own Inducements.  
The general inducements that nature, the location, the community and the surroundings offer are numerous and are, in fact, somewhat unusual. In the first place, this is an ideal location for a new business. In the second place, trunk railway lines guarantee favorable freight rates to any and all manufacturing, merchandising and other industries. In the third place, as already shown, the raw material for box factories, furniture factories, chair factories, barrel factories and other kinds of factories is right at hand, and only require capital and energy.

to be put on the markets of the country in the finished state. In the third place, the splendid farming section, in which all the grains, all the grasses and all the vegetables are grown to perfection, is sufficient of itself to support a large town of energetic merchants. Then Alberta is located in one of the best tobacco-growing regions in the State, and tobacco warehouses and factories would flourish here. So certain is this that arrangements have already been perfected for the establishment here of a warehouse and a tobacco market. Contracts have already been made for a wood-working establishment, and Captain Barrow and his associates in the enterprise want to employ right now twenty-five or thirty carpenters and other men who know how to wield the saw, the plane and the hammer. The brick-making establishment referred to has also been arranged for, and is expected to be in operation by early spring, by which time there will be a local demand for its product, and better clay for brick and tile-making is not to be found on the earth.

Another big thing that has been planned for the new town is a fertilizer factory that in a way will be run with the tobacco interest, and no better location for such a factory can be found.

The moral and educational facilities and the social environment are all that can be wished for by any one seeking a home in one of the best parts of the best State on the map of North America, and when the industrial and business prospects of the future town are to be considered, it does not seem as if the prospector with much capital or with little capital need not look any farther than this new town for the right place to locate.

Manufacturing Will Tell.  
After all, however, the fact remains that wood-working plants and all of the plants that naturally grow up around them are to be the secrets of the success of this town. In this respect there is no point on the map of Virginia that offers a finer prospect. This man Barrow about whom I have been talking and who owns the site of the town is also the owner of timber lands in plain view of the town site that will yield from 75,000,000 to 100,000,000 feet of lumber of the pine, red oak, white oak, hickory, poplar, gum and other varieties of hardwoods, and it is his purpose that all of it shall be manufactured in and shipped in the finished state from Alberta. The Connallys, who live right here, are also large owners of similar timber lands, and as before intimated there are hundreds upon hundreds of millions of feet of timber in all of the regions round about Alberta that only await the axes and the sawmills of the woodmen and the manufacturers to be cut and to be made into lumber.

Other industries will naturally follow the wood-working plants and the tobacco warehouses and factories that

will be required to consume the products of the soil, and there seems to be no good reason why Barrow's prediction shall not become true and his dream be verified in the springing up here at the meeting point of two great railway systems of a town that will cut an important figure in the industrial development of old Virginia, a manufacturing and business town that will be a pride of the old State, and the name of the town is Alberta.

Prosperous and Moral Farming Community.

The community is at present an ideal farming community in which there are the best of school and church facilities, as good as are to be found in any rural community of the State. By the way, a first-class high school is one of the first things that has been put on the program for the new town, and the building for the same will likely be built next spring. The lands hereabouts are in a high state of cultivation, and there are but few, if any farmers within a circle of ten miles around who is in a prosperous condition.

Other attractive features that are worthy of mention is the fact that the future citizens of the coming town of Alberta can always rely upon a good and never failing supply of pure and healthful water. The people of this part of Brunswick county have been wide-awake on the good roads question, and have not only talked good roads and some macadam roads intersect the country roundabout, and traveling and hauling facilities are good.

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WANT NATIVE STONE USED.  
Residents of Big Stone Gap Make Request of Treasury Department.

[Special to The Times-Dispatch.]  
Bristol, Va., August 27.—Through Representative C. B. Smith, of the Sixth Virginia District, the people of Big Stone Gap are appealing to the Treasury Department of the government for the use of native stone in the government building soon to be erected there. It is stated that Wise county will furnish an abundance of either brown or gray stone, such as was used in the public school building at Big Stone Gap, and which is more attractive than that commonly used by the government. Representative Slemmons has been assured that the department will give the request earnest consideration.

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## Squarely Consider

NOW, as a citizen, just squarely consider whether a bank with ample capital and infused with the idea that it is its duty to do all within its legitimate functions to foster and encourage local enterprises and to give preferences in matters of loans to Richmond business men, making all more prosperous, and which has shown its faith in the present and future of Richmond by erecting one of the handsomest buildings on the Southeast Atlantic Seaboard, equipped with every convenience and even luxury for the benefit of its patrons, is it not of right entitled to at least a share of your business? Does not a bank that has by the lending of its capital and with the wisdom of its officers and directors coincided with business men as to new enterprises and the development of those already established—adding to the commercial supremacy of the city and State—merit the heartiest support of the whole city? Should it not be a pleasant duty to patronize a bank like the American National which has pursued this course and which stands for methods so aggressively sound that in eleven years it has rendered a service that has caused it to grow from a small beginning to \$800,000 capital and surplus and to total assets of over \$5,000,000? All the directors of this bank are successful in their own business affairs and are individually building up the community. They are ready to help you.

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